



## News from Business Wire

### **KBM Cites ManageMen® (OS1)® in Merger with Knightly**

#### **Combined Companies Maintain Private Ownership and Local Management**

SAN DIEGO--(BUSINESS WIRE)--KBM Building Services, one of San Diego's leading professional contract janitorial companies, has announced a merger with Knightly Building Services, LLC of Spring Valley, CA, according to Maureen Gray, CEO of KBM Building Services and Robert Janica, founder of Knightly Building Services, LLC. The terms of the merger were not disclosed.

KBM practices chemical safety during (OS1) Boot Camp. Knightly will become a division of KBM Building Services, and its management team will remain in place, according to Gray. Knightly was founded in 2002 by Janica, who had previously been a high level executive in the hotel and resort industry for more than 10 years. Knightly specializes in providing commercial cleaning services to the highest profile hotel properties in San Diego with an emphasis in cleaning kitchen and restaurants facilities located throughout a hotel property. The company delivers integrated facility management services including professional janitorial services, cleaning consulting, construction clean up and a wide range of detailing services and other outsourcing services.

KBM Building Services provides a premier level of sustainable commercial cleaning services to many of the western United States highest profile office buildings, production and manufacturing facilities, retail centers and home owners' associations. KBM is an award winning company defined by unparalleled customer service and employee satisfaction.

KBM has also won industry acclaim for its embrace of the ManageMen Operating System One (OS1), a unique sustainable cleaning program that transforms custodial programs through in-depth training, simplicity, safety, reallocation of labor, cleaning frequencies, automation and environmental stewardship in all facets of the operation. (OS1) is recognized as the leader in sustainable cleaning processes and is the only organization to date that has obtained best practices benchmarks and scientifically verified statistics for a cleaning process. By focusing on these key factors KBM, which has employed the (OS1) methodology since 1998, is able to efficiently reduce many problems associated with traditional custodial operations. Some of the leading (OS1)

users include Qualcomm, Northrop Grumman, The Boeing Company, Sandia National Laboratories, FBI Headquarters at Quantico and the University of Texas, among others.

The company offers a vast array of services including but not limited to janitorial services, day porters, floor and carpet maintenance, pressure washing, window washing, construction, tenant improvements, help desk, clean room and bio-tech glass wash staffing and construction clean up. "This is an ideal merger for KBM, with Knightly bringing to us an extraordinary expertise in the hospitality industry," said Gray. "We are two strong regional companies that together can maintain a competitive edge in the San Diego region." First KBM (OS1) Boot Camp readies for Northrup Gruman startup.

KBM's corporate culture, business ethics and company values were in line with ours at Knightly," said Janica. "KBM has been the industry leader in our market, and we felt that its level of quality and customer service were second to none. It will be an exciting marriage of two great companies."

In recent years, regulators in California and other states have stepped up oversight of janitorial companies and how they treat their employees. KBM has been steadfast in their founding commitment of maintaining a top work environment and exercising best business practices. The company has been named one of San Diego's Best Places to Work in both 2006 and 2007 by the San Diego Business Journal. Both companies believe that this merger will solidify their commitment of becoming a role model in the janitorial industry.

#### About KBM Building Services

KBM Building Services is one of the largest women-owned businesses in San Diego. KBM currently services clients in high tech, biotech and medical facilities, manufacturing, production, research and development facilities, single and multi-tenant, property-managed facilities, retail shopping centers, industrial parks, educational institutions, commercial office buildings, hotels and residential community associations. The company has achieved success and community and industry recognition by focusing on the unique needs of each customer, expanding to meet those needs, and accepting no less than 100 percent customer satisfaction.

For more information, please visit the KBM Building Services website: [www.kbmsd.com](http://www.kbmsd.com)  
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